



BUILT TO WIN
VISHAY EVERY DAY

AMERICAS SALES CONFERENCE

Vishay MLCCs

March 2026



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MLCC Technology Comparison

Vishay Design Advantage

Vishay

- **Wet sheet process**
 - Thicker layers
 - Higher voltage capability
- **Precious metal electrodes (AgPd)**
 - Higher ESD capability

Competitor

- **Dry sheet process**
 - Thinner layers
 - Higher cap values
- **Base metal electrodes (Ni or Cu)**



- Costs are higher, but performance is better.
- Vishay MLCC products are not for commodity applications.
- Find the applications where Vishay's *technical superiority* is key.

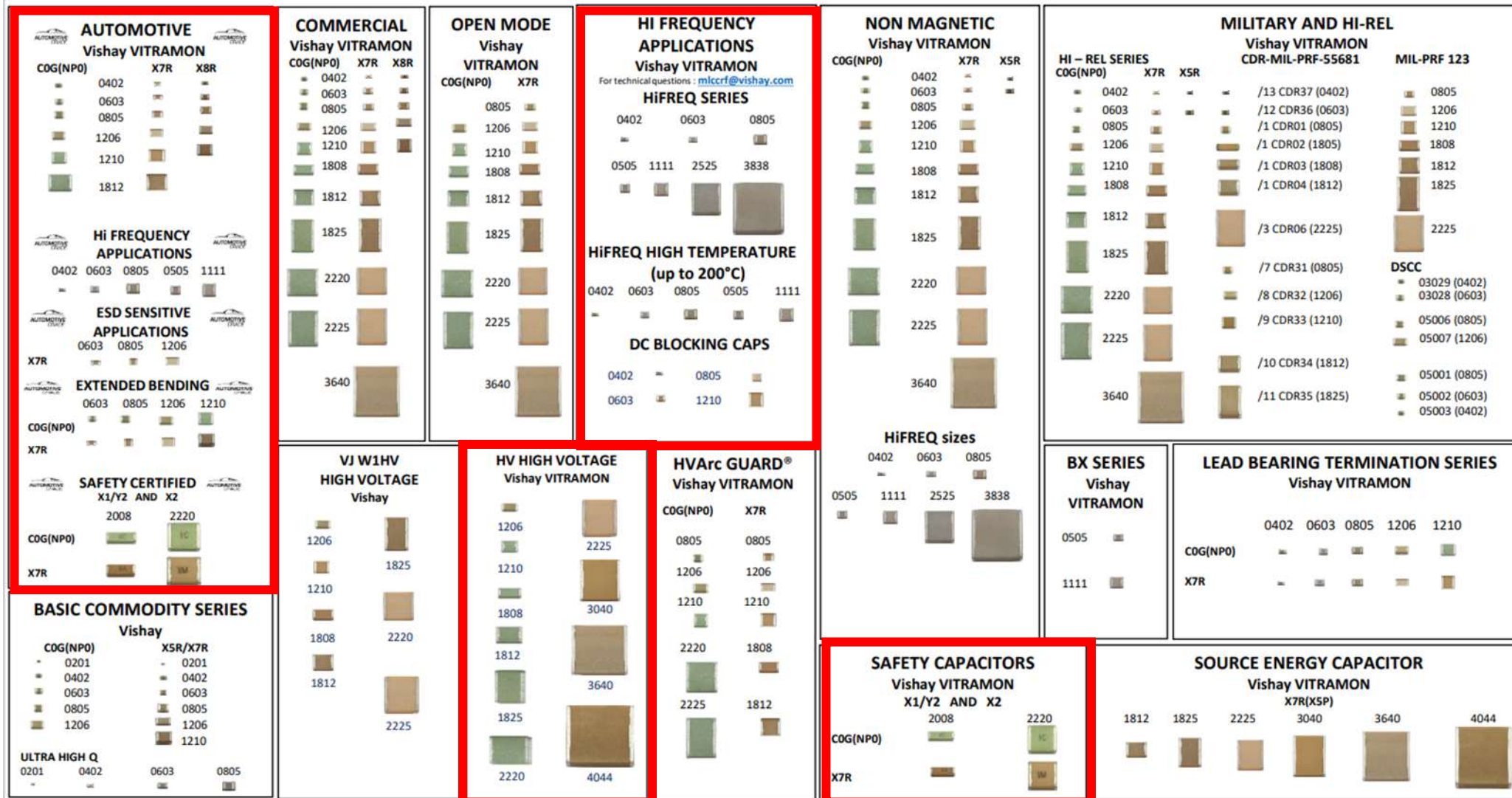
Portfolio Overview, Focus Products

Vishay MLCC



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Vishay MLCC Product Portfolio





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MLCCs Focus Products

Safety Capacitors

- Development focus
- Applications
 - EV OBC
 - Charging stations
 - Solar / wind power
 - Anything with a plug

High Frequency

- Simulation tools and kits
- Non-magnetic terminations
- Applications
 - MRI / body coils
 - RF / plasma generators
 - Tactical radios

High Voltage

- Open mode and polymer terminations for board flex
- Serial electrode design in HV series
- Applications
 - Power supplies
 - Air purification
 - DC/DC converters

Automotive Electrification



- Automotive versions of focus products
- Applications
 - BMS
 - Traction inverters
 - E-compressors
 - DC/DC converters
 - V2X communication

Safety Capacitors

Industrial and Automotive



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Safety Capacitor Basics

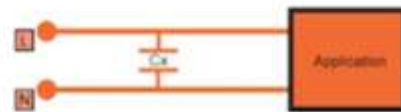
IEC-60384-14



X and Y classifications

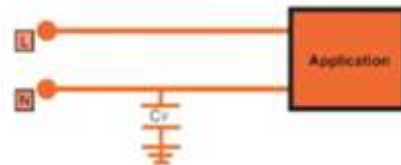
Safety Capacitor Classifications

Class X Capacitor (Line - to -Line)



Failure could result in fire

Class Y Capacitor (Line - to -Ground)



Failure could result electric shock

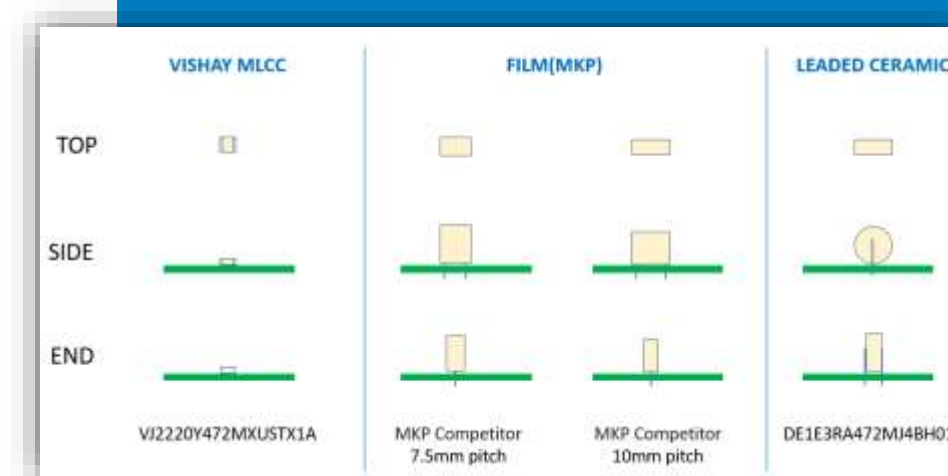
Y class requirements

Subclass	Peak Impulse	Creepage	
		130 V ≤ UR ≤ 250V	250 V ≤ UR ≤ 500V
Y1	8 kV	8 mm	10 mm
Y2	5 kV	4 mm	5 mm

MLCCs Size Advantage

Safety Capacitors Footprint Comparison

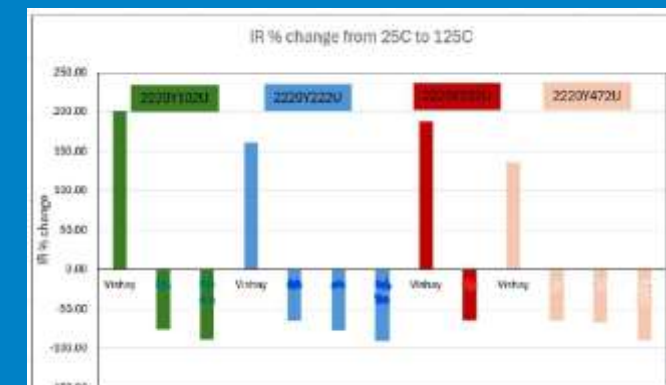
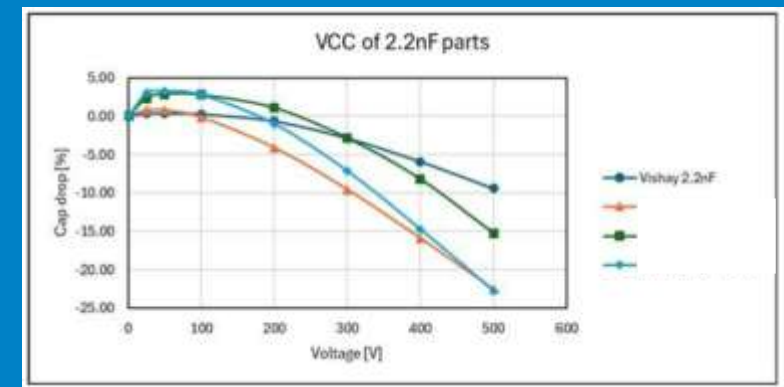
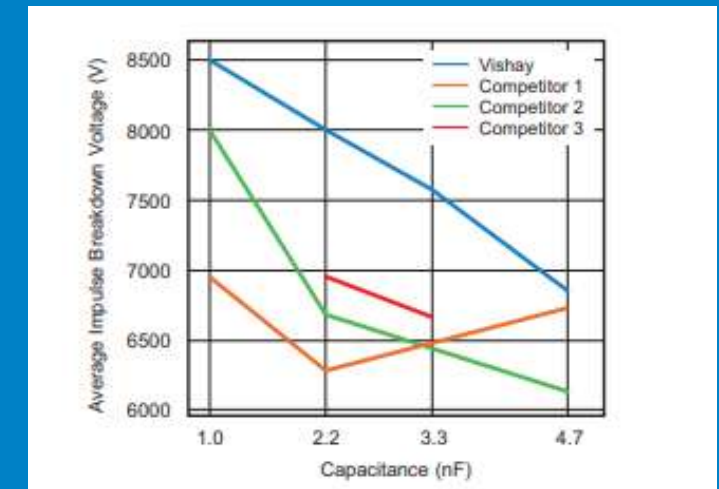
- Compared to both film and leaded, ceramic MLCCs have:
 - Reduced area
 - Reduced height
 - SMD mounting to reduce assembly costs



Vishay Safety Cap Benchmarking

Advantages of Vishay v. Competing X1 / Y2 MLCCs

- Average **pulse breakdown** exceeds all competitors
 - Far exceeds requirement of 5 kV.
- Superior **VCC** performance
 - More capacitance is preserved at high voltages; decreased stress in surge event.
- Increase of **IR** with temperature
 - High voltage pulses cause an increase in the temperature of X7R dielectric and a decrease in the IR of competitors, causing earlier failures
- **Beyond the specification and Above the competition**



Safety Capacitors

Value Proposition



Where to Hunt

- Industrial / Commercial Applications
 - EV charging infrastructure
 - Data centers
 - Solar / wind inverters
 - Specialty lighting
- Automotive Applications
 - OBC
 - BMS
 - E-turbo
 - DC/DC converters
- Target competitor: Knowles, Murata

How to Engage Customers

Door opener questions and positioning..

- Do you need high impulse handling?
- Is your current supplier's product not able to meet your needs?
- Are you moving from through-hole to SMD?
- Do you need to reduce board space?

How to Win

- Vishay beats the competition in:
 - Impulse breakdown
 - VCC
 - Insulation resistance
- Voltage-proof test

High Voltage

HV, OMD, ArcGuard, W1HV



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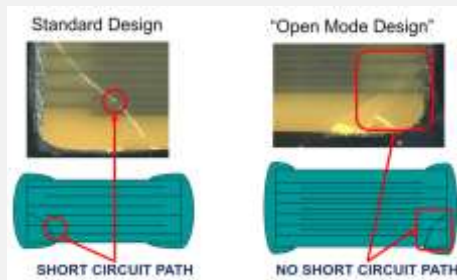


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High Voltage MLCCs ($\geq 500V$)

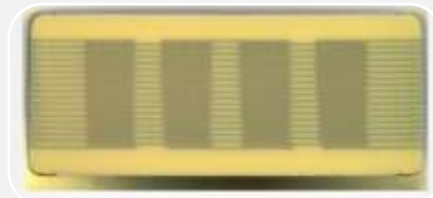
Open Mode

- Reduces risk of shorts or leakage from board flex
- For applications with temperature cycling (outdoors)



HV Series HV...HV

- Improved voltage handling
- Voltages to 8KV



Automotive GA..31G

- Extended voltage offering to 3 KV
- Increased efficiency
- Reduced charging time
- Longer range
- Increased acceleration

High Voltage

Value Proposition



Where to Hunt

- High voltage power supplies
- Air purification
- Voltage multipliers
- OBC
- BMS
- E-turbo

- Competitors: Knowles, Kemet

How to Engage Customers

Door opener questions and positioning..

- Do you need voltages above 500 V?
- Is your product used in an environment with temperature extremes (outdoor)?

How to Win

Vishay's Advantages

- AEC-Q200 qualification
- Voltage up to 8 kV

High Frequency

Hi Freq, Hi Freq HT, GA..34M, Blocking Cap, DSCC



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The DNA of tech:

High Frequency MLCCs

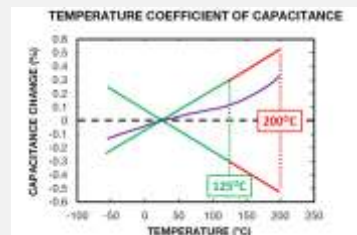
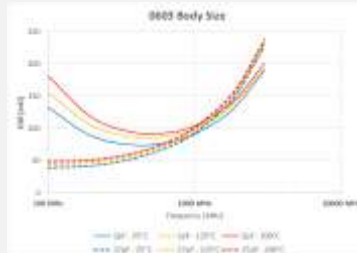
Hi Freq VJ....D.....

- Tight tolerances
- Voltages as high as 7.2kV



HiFreq HT VJ...D...HT

- Operation up to 200°C



Non-Magnetic VJ...D...C.....

- Copper layer replaces Ni in termination



Qualified Products

- AEC-Q200



- DSCC



Vishay MLCC Benchmark Test

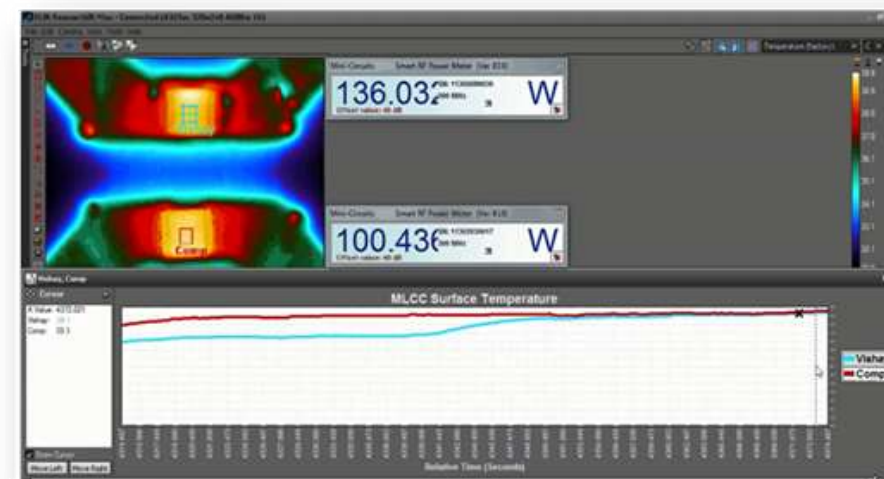
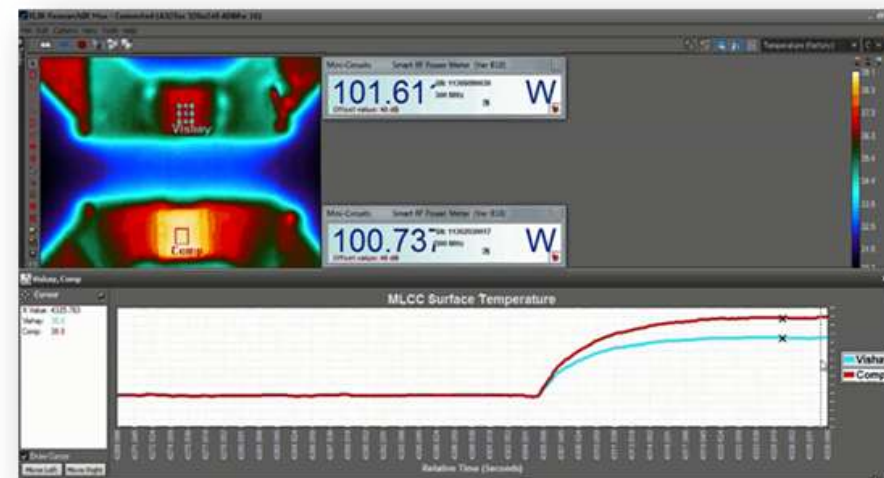
Continuous Wave Power Test Summary

When the same power is applied:

- Vishay parts **ran cooler**
- Vishay parts have lower ESR
- Lower ESR results in less heating due to losses

When both parts are driven to the same temperature:

- Vishay part can handle **35% more power** than the competitor



High Frequency

Value Proposition



Where to Hunt

- Military / municipal tactical radios
- MRI and body coils
- Baggage screening
- NMR industrial equipment
- Medical telemetry
- RF generators
- V2X communication
- Smart traffic

- Competitors: Kyocera, PPI

How to Engage Customers

Door opener questions and positioning..

- Does your application operate at frequencies above 100 MHz?
- Is your operational temperature above 125°C
- Do you need a combination of high frequency and high voltage?
- Is your application sensitive to disruptions in the magnetic field?
- Do you need lead-bearing terminations?
- Do you need simulation data or design kits?

How to Win

Vishay's Advantages

- Non-magnetic terminations
- High temperature operation
- AEC-Q200 qualification
- Military / DSSC qualification

Design Resources and Selling Tools

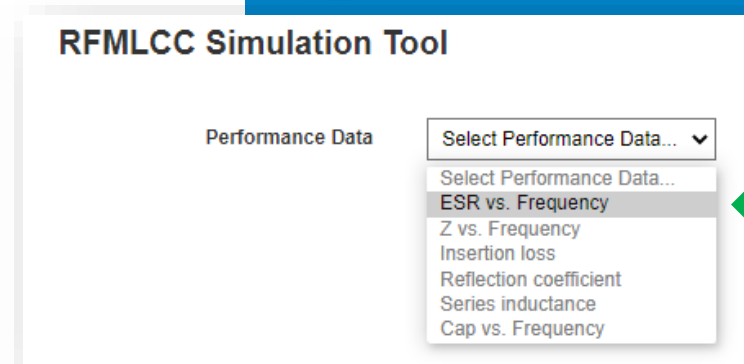
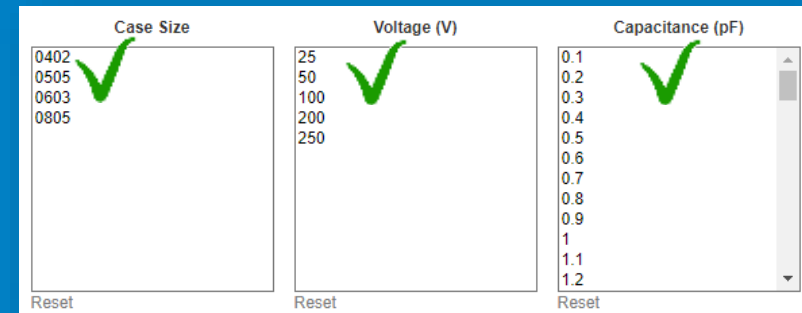


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Design Resources

RFMLCC Simulation Tool | Vishay

- Circuit simulation can shorten the design cycle time
- Select: case size, voltage, capacitance
- Results:
 - ESR vs frequency
 - Z vs frequency
 - Insertion loss
 - Reflection coefficient (S11 or S22)
 - Series inductance
 - Cap vs frequency



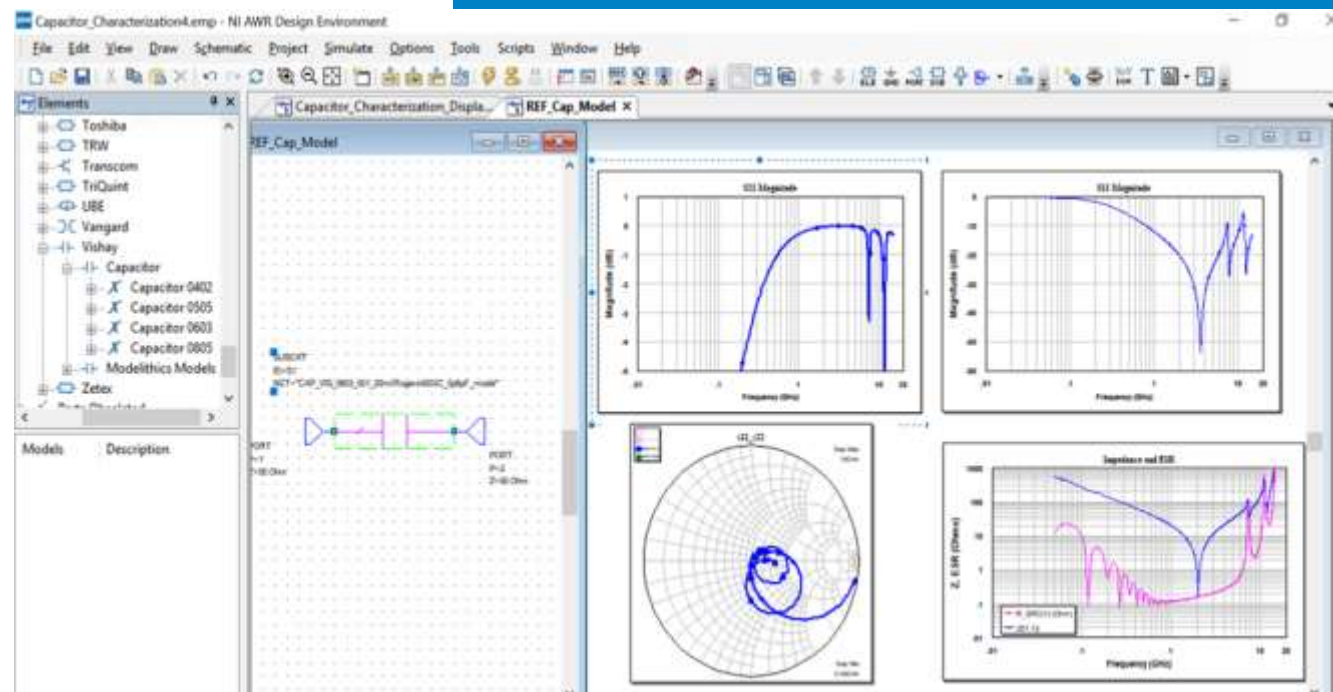
Download data for use



Design Resources

Vishay MLCC RF Circuit Models

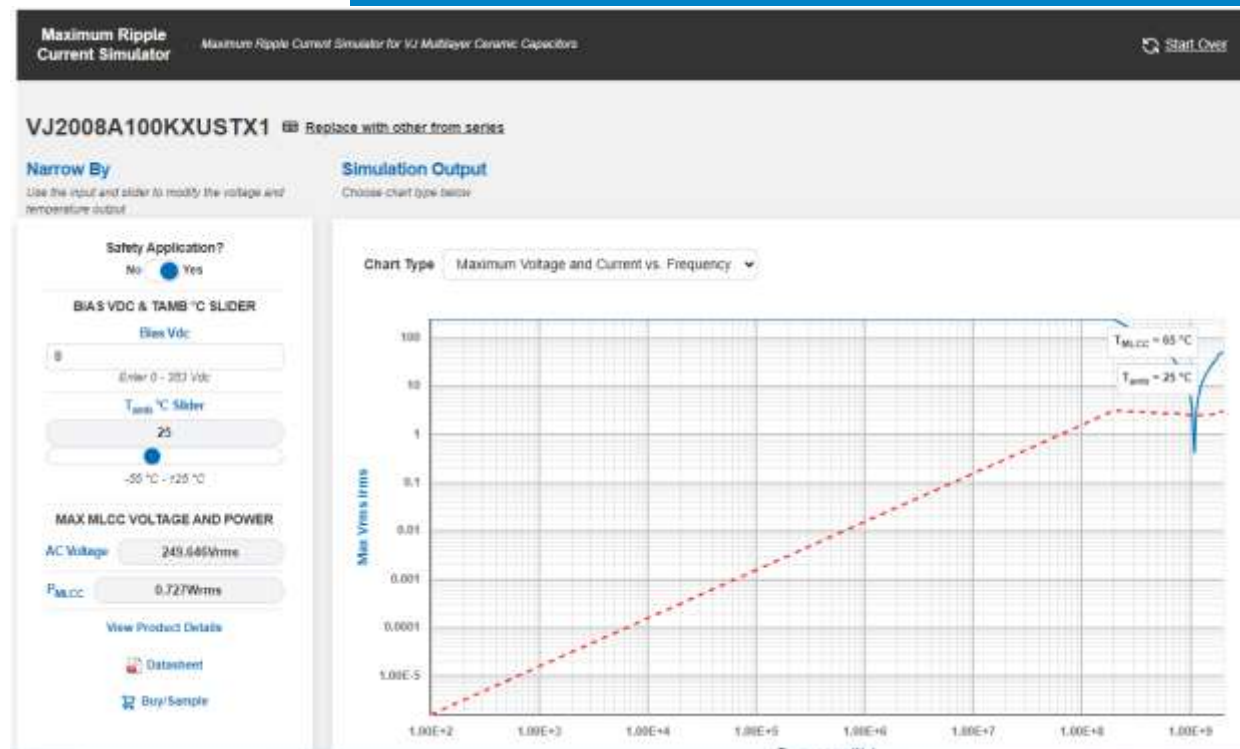
- S2p files can be downloaded from Vishay web site.
- This allows simulation using packages such as Keysight ADS, Cadence AWR and Keysight Genesys



Design Resources

Maximum Ripple Current Simulator | Vishay

- Circuit simulation can shorten the design cycle time
- Select: case size, capacitance
- Specify: Bias V_{DC} and ambient temp
- Results:
 - Maximum voltage and current vs. frequency
 - Impedance, ESR vs. frequency
 - Percent power vs ambient temperature



Design Resources

Engineering Kits

1

High Frequency



- HiFreq and HiFreq HT
- 0402, 0603, 0505, and 1111 sizes

2

Touch N Tune



- Cap mounted on stick for ease of use
- 0505 and 0603 sizes

3

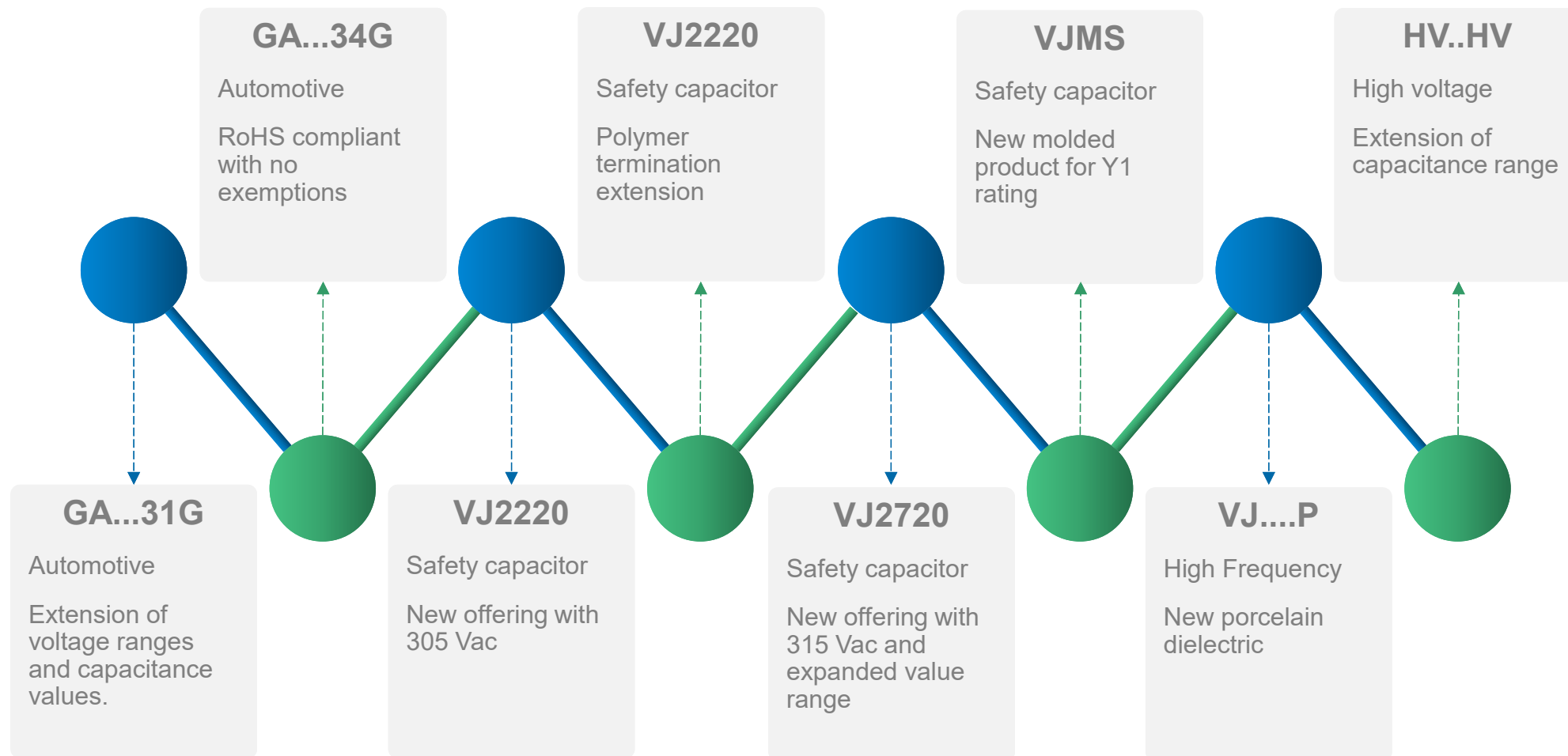
Safety Capacitors



- Industrial and automotive versions
- 2008 and 2220 sizes
- Commonly used values

Product Development Roadmap

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Call to Action

- Focus on specialty applications.
- Vishay MLCCs has a focus on growing product offering for **safety capacitors** and **extending our voltage ranges**.
- Benchmarking vs customers show technical advantages.
- Sample kits and simulation models available.
- Leverage Israeli manufacturing sites for those looking to move from China +1.



Capacitor Business Segment

Aligning for Profitable Growth



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