

Team East Europe

Adam Galba
 ASM – Czech Republic, Slovakia
Adam.Galba@vishay.com
 Mobile: +420 731 689 451

n/a - Yusuf Demir Act.
 ASM – Poland East

Przemyslaw Knura
 ASM – Poland West
Przemyslaw.Knura@vishay.com
 Mobile: +48 690 304 095

Zoltan Szakacs
 ASM – Hungary East
Zoltan.Szakacs@vishay.com
 Mobile: +36 30 2 500-797

Gabor Murvai
 ASM – Hungary West
Gabor.Murvai@vishay.com
 Mobile: +36 703 674 933

Ferenc Gal
 ASM – Romania North
Ferenc.Gal@vishay.com
 Mobile: +40 746 251 866

Dan Constantinescu
 ASM – Romania South
Dan.Constantinescu@vishay.com
 Mobile: +40 744 373 450

Marko Colic
 ASM – Serbia, Slovenia, Croatia;
 South and West Balkan Countries
Marko.Colic@vishay.com
 Mobile: +381 60 620 5290

Emre Icoz
 ASM – Türkiye, Greece, Bulgaria
Emre.Icoz@vishay.com
 Mobile: +90 554 605 54 61

Assaf Alon
 SR MGR Sales Israel
Assaf.alon@vishay.com
 Mobile: +972 54 3000150

- Yusuf Demir Act. (east) / Przemyslaw Knura (west)
- Adam Galba
- Zoltan Szakacs (east) / Gabor Murvai (west)
- Ferenc Gal (north) / Dan Constantinescu (south)
- Marko Colic
- Emre Icoz
- Assaf Alon



Vishay
North Europe Sales Organisation

Andrew Cranke
Area Sales Director

Anke van der Tol
Sales Assistant

ASM = Area Sales Manager
DAM = Distribution Area Manager
FAE = Field Application Engineer reporting to SR VP Business Development

Nordics and Baltics

Benelux

UK

Andrew Cranke (Act)
DAM Nordic
ASM Denmark and Norway

Rico Verbakel
DAM BNL
ASM BNL

Andrew Cranke (Act)
DAM UK

Marko Tonttila
ASM Estonia, Finland,
Latvia and Lithuania

Luke Dixon
ASM
West England, Wales

Andrew Cranke (Act)
ASM Sweden North

Luke Dixon (Act)
ASM East England

Mattias Persson
ASM Sweden South

Nigel Tolladay
ASM North England,
Scotland and Ireland

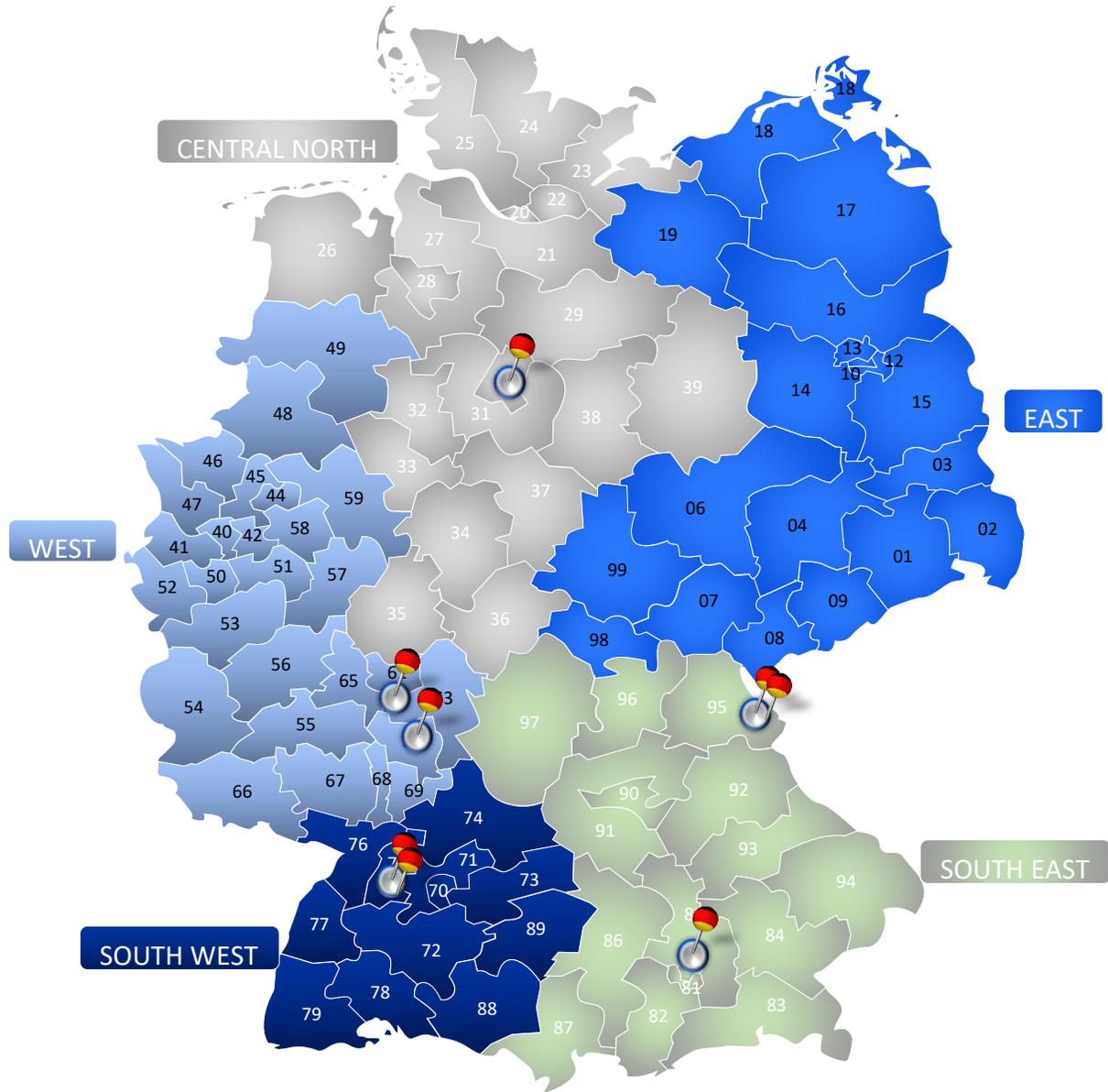
**Business
Development**

Claes Mether
FAE Nordic and Baltics

Tassilo Gernandt
FAE Benelux

Steve Patrick
FAE UK and Ireland

Area Management Germany & Alpine



COVERAGE

AREA AND COUNTRY MANAGEMENT

- CENTRAL NORTH: Daniel Dubowik
- EAST: Timo Müller
- SOUTH EAST: Michael Pleyer
- SOUTH WEST: Arsalan Heidari
- WEST: Nick Debus
- SWITZERLAND: Jasmin Geiss (including E+H)
- AUSTRIA: Christian Kroiss

Vishay North Europe



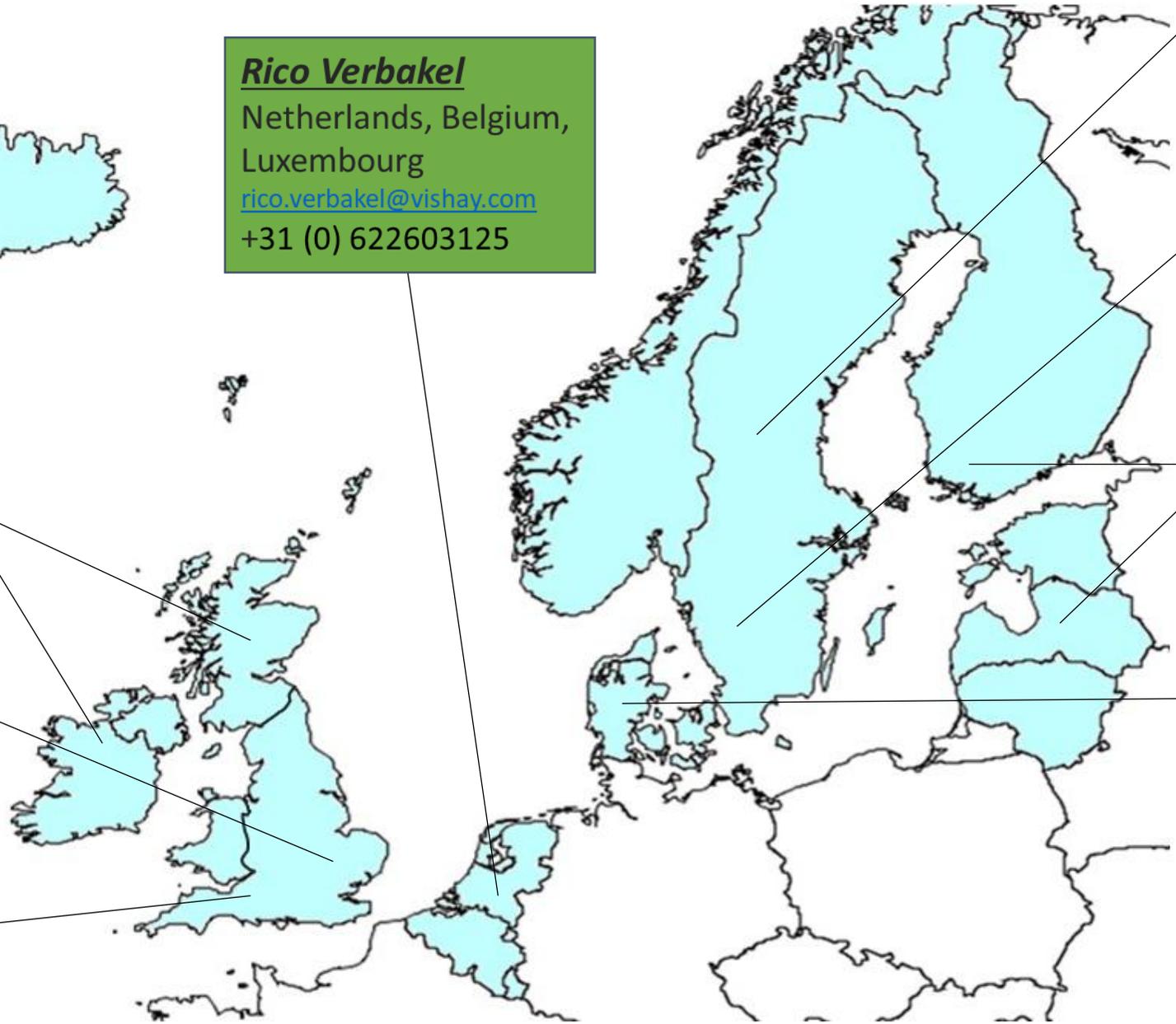
Rico Verbakel
Netherlands, Belgium,
Luxembourg
rico.verbakel@vishay.com
+31 (0) 622603125

Andrew Cranke (Act)
Sweden North
andrew.cranke@vishay.com
+44 7741 248 078

Mattias Persson
Sweden South
mattias.persson@vishay.com
+46 703 229599

Marko Tonttila
Estonia, Finland,
Latvia, Lithuania
marko.tonttila@vishay.com
+358 505 209 601

Andrew Cranke
Denmark, Norway, Iceland
andrew.cranke@vishay.com
+44 7741 248 078



Nigel Tolladay
ASM North England,
Scotland and Ireland
nigel.tolladay@vishay.com
+44 7831 124 101

Luke Dixon (Acting)
ASM East England
luke.dixon@vishay.com
+44 7899 145 207

Luke Dixon
ASM West England and
Wales.
luke.dixon@vishay.com
+44 7899 145 207

VISHAY UK & Ireland Sales

Luke Dixon
ASM West England and
Wales

luke.dixon@vishay.com

07899 145 207

Luke Dixon (Acting)
ASM East England

luke.dixon@vishay.com

07899 145 207

Nigel Tolladay
ASM North England,
Scotland and Ireland

nigel.tolladay@vishay.com

07831 124 101

Steve Patrick
FAE Vishay UK

steve.patrick@vishay.com

07584 335 761

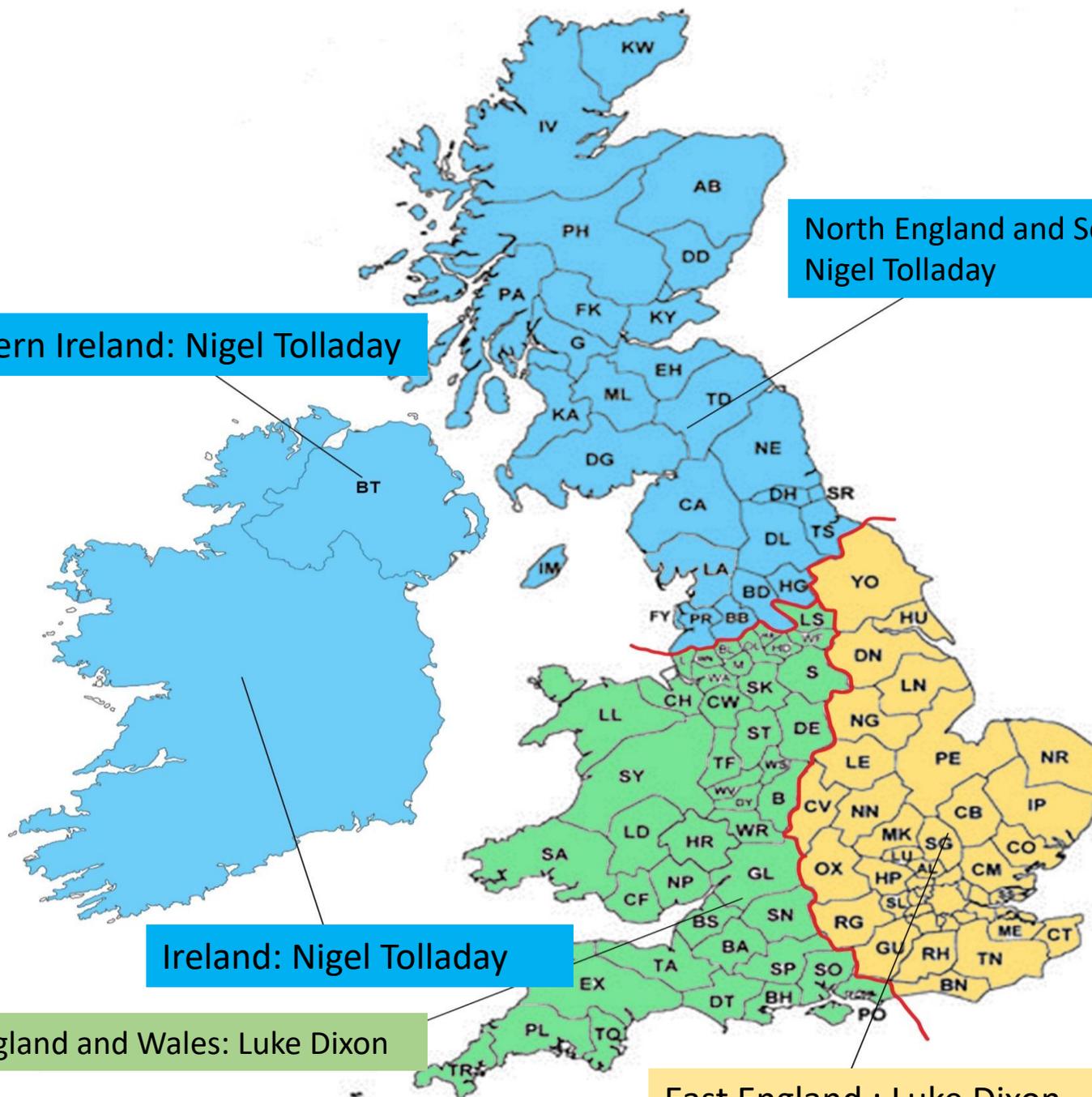
Northern Ireland: Nigel Tolladay

North England and Scotland:
Nigel Tolladay

Ireland: Nigel Tolladay

West England and Wales: Luke Dixon

East England : Luke Dixon



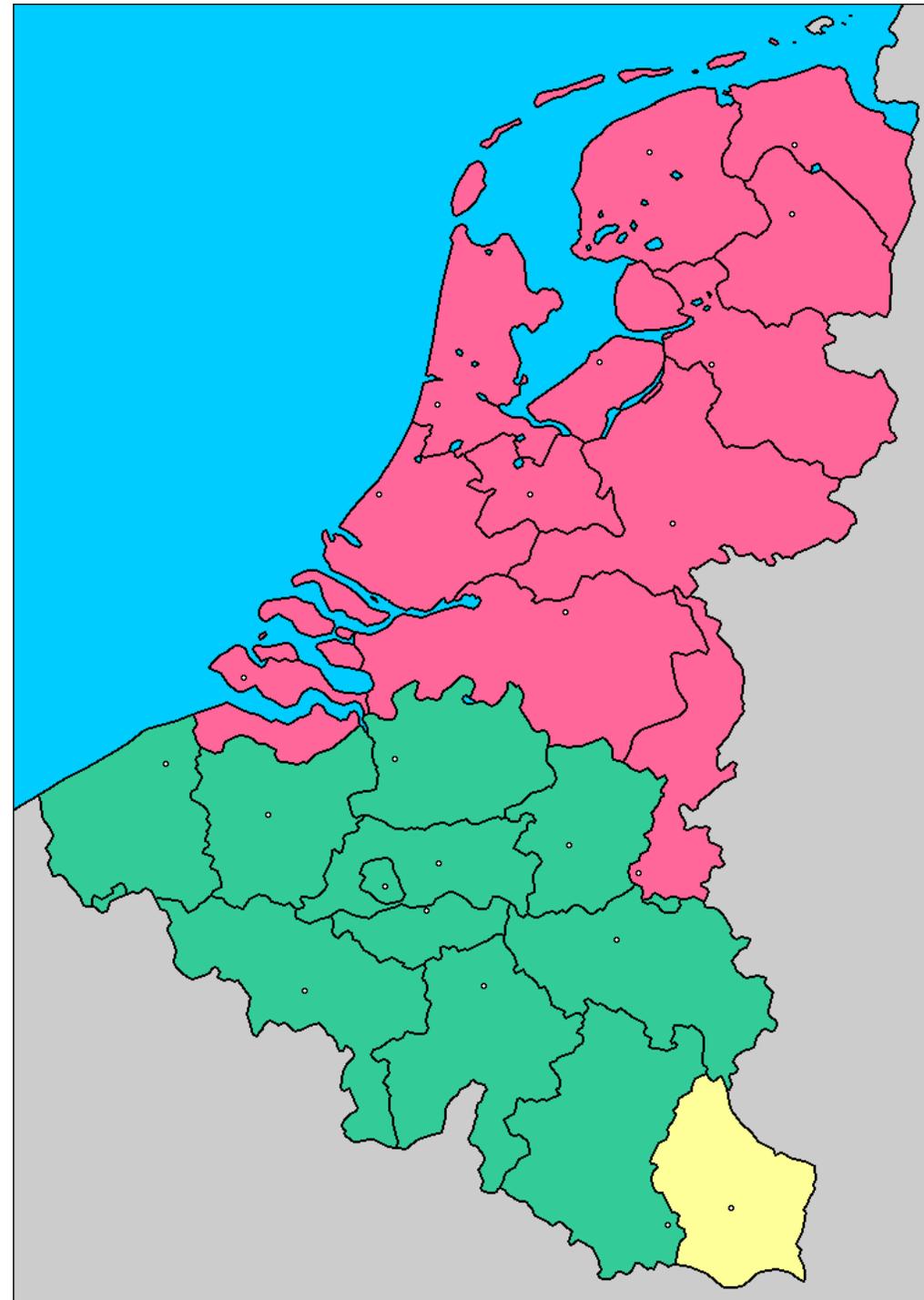
VISHAY Benelux Sales

Rico Verbakel

Netherlands, Belgium,
Luxembourg

rico.verbakel@vishay.com

+31 (0) 622603125



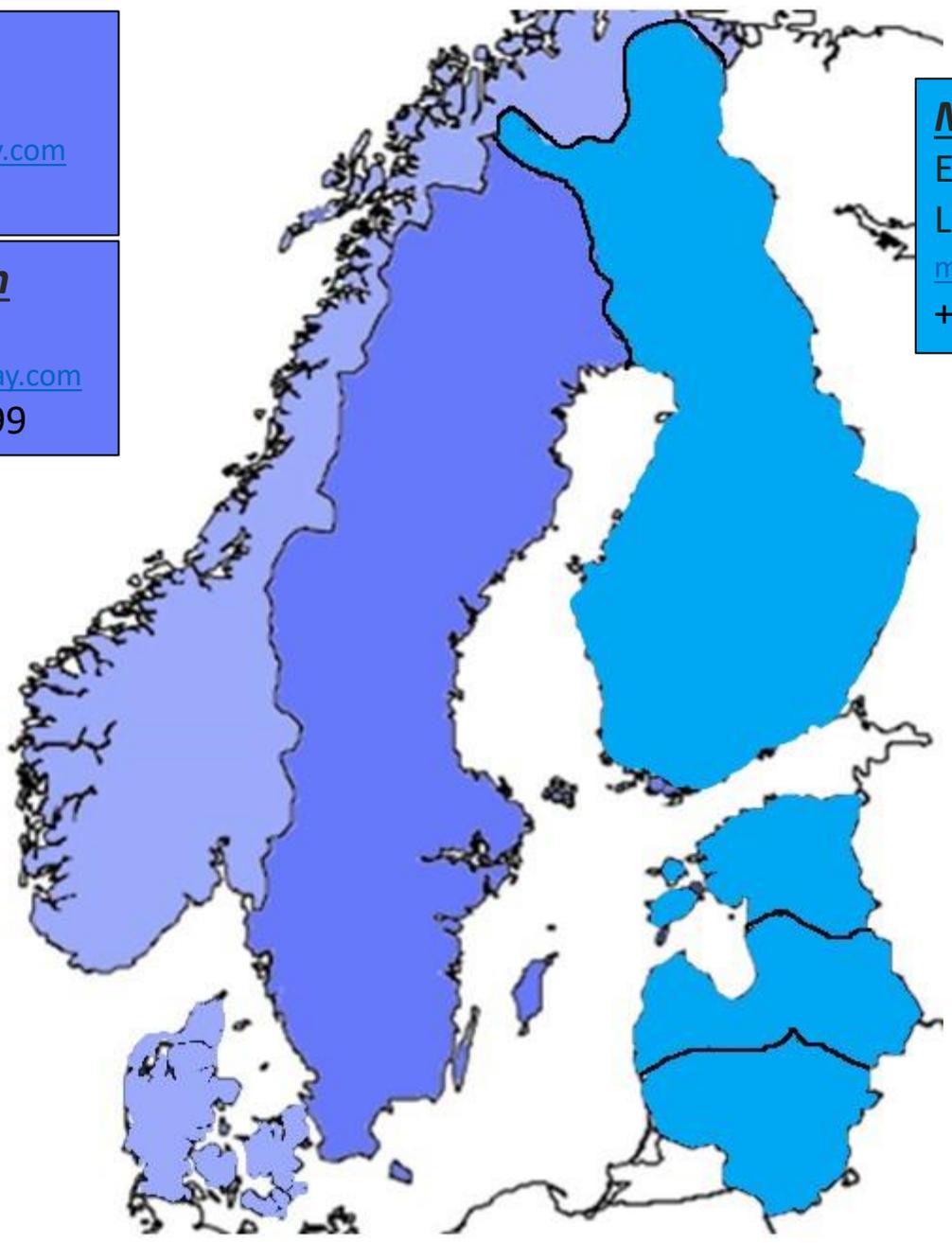
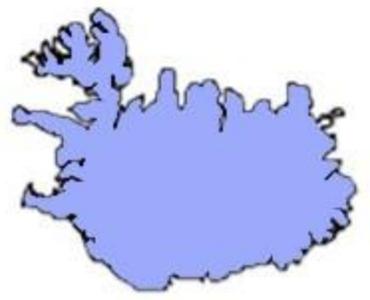
VISHAY Nordic Sales

Andrew Cranke
Sweden North
andrew.cranke@vishay.com
+44 7741 248 078

Mattias Persson
Sweden South
mattias.persson@vishay.com
+46 (0) 703 229599

Andrew Cranke
Denmark, Norway, Iceland
andrew.cranke@vishay.com
+44 7741 248 078

Marko Tonttila
Estonia, Finland,
Latvia, Lithuania
marko.tonttila@vishay.com
+358 (0) 505209601



VISHAY Sweden Sales

Andrew Cranke

Sweden North

andrew.cranke@vishay.com

+44 7741 248 078

Mattias Persson

Sweden South

mattias.persson@vishay.com

+46 (0) 703 229599



Vishay Sales and FAE Coverage - IBERIA

IBERIA: 2 AREA'S



- Field Sales Team:**
- JJ Azcona (DAM & ASM) Iberia East
 - S Rubio (ASM): Iberia West
- Inside Sales Team:**
- M De Torres
 - M Alvarez
- Field Application:**
- J Antonioli FAE (Valencia, Castille, Pais Vasco & Portugal)
 - M Angel FAE (Tarragona, Cataluna, Madrid, Andalucia)



Vishay Sales and FAE Coverage - ITALY

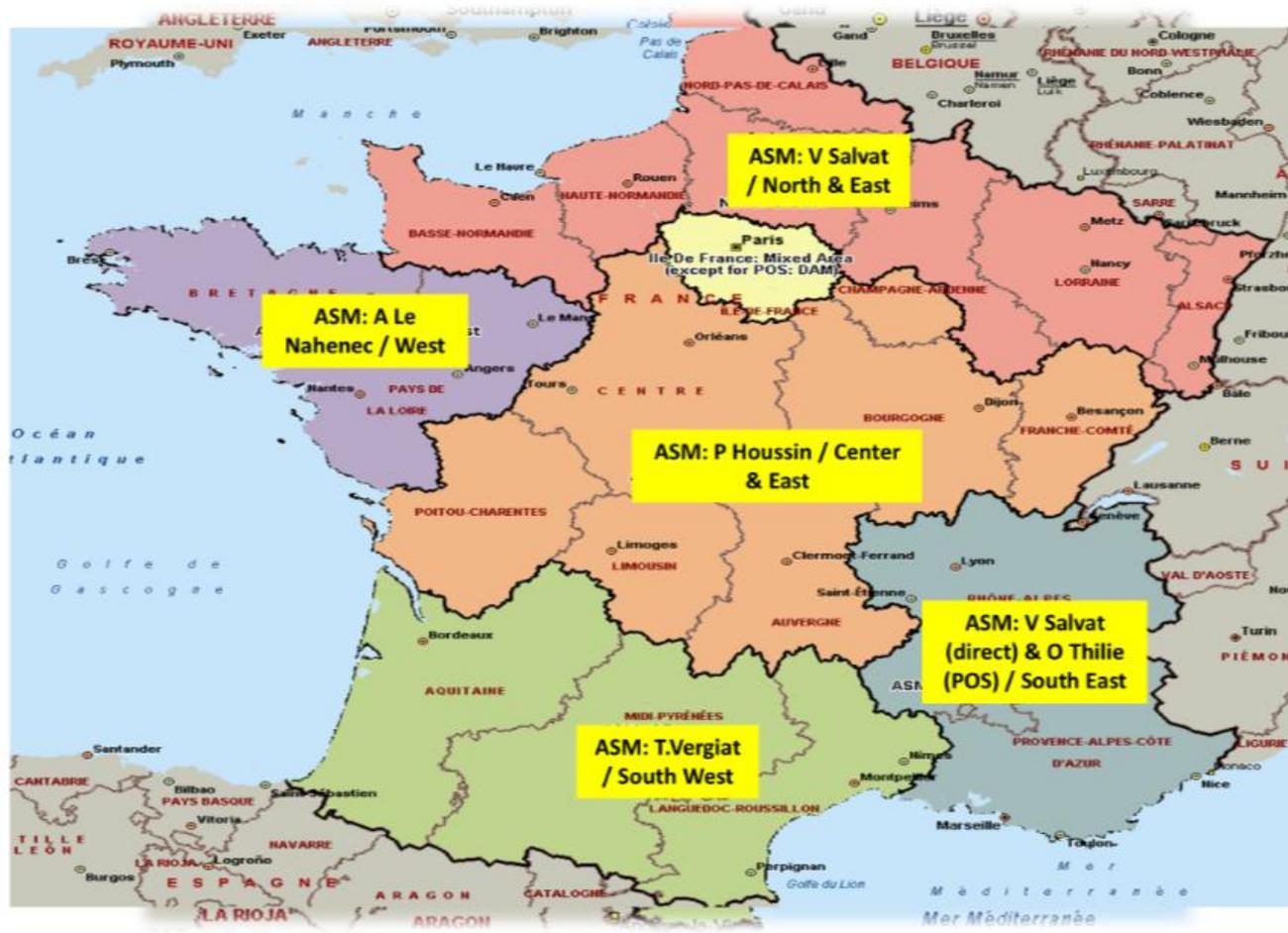
ITALY: 4 AREA's



- Field Sales Team:**
- F Pisanello (DAM & ASM): South
 - A Cerasoli (ASM): Center
 - U Scordamaglia (ASM): North West
 - B Palumbo (ASM): North East
- Field Application:**
- C Demartini FAE Italy All Segment
- Inside Sales:**
- A Mascia

Vishay Sales and FAE Coverage - FRANCE

FRANCE: 5 AREA'S



- Field Sales Team:**
- O Thilie (DAM & ASM)
 - V Salvat (ASM): North & East
 - NN (ASM): South East
 - P Houssin (ASM): Center & East
 - T Vergiat (ASM): South West
 - A Le Nahenec (ASM): West
- Field Application:**
- C Landaud FAE Automotive (Valeo + South France AUT)
 - A Oueslati FAE Industrial (South France)
 - B Duranton FAE (West, North/East & Paris incl AUT)
- Inside Sales Team:**
- M De Torres

Vishay Sales and FAE Coverage – AFRICA & MIDDLE EAST

AFRICA & MIDDLE EAST: 1 AREA

